

**ECON 521, Discussion Section 7**

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1. Alice and Bob are neighbors, and each maintains his/her own garden. Each enjoys looking at the other's garden, as well as his/her own. This enjoyment is increasing in the quality of the gardens, but a higher quality garden requires more effort. Alice has Saturday off from work, while Bob has Sunday off, so Alice works on her garden before Bob. That is, Bob observes the quality of Alice's garden in deciding how much effort to put into his own, but Alice does not observe the quality of Bob's garden before making her decision. For all  $i \in A, B$ ,  $u_i(e_i) = e_i(c + e_{-i} - e_i)$ , where  $c > 0$  is a constant and  $e_i$  is  $i$ 's choice of effort. Find the SPNE effort levels. Is there a first- or second- mover advantage?
  
2. Imagine a game in which players 1 and 2 simultaneously and independently select  $A$  or  $B$ . If they both select  $A$ , then the game ends and the payoff vector is  $(5, 5)$ . If they both select  $B$ , then the game ends with the payoff vector  $(-1, -1)$ . If one of the players chooses  $A$  while the other selects  $B$ , then the game continues and the players are required to simultaneously and independently select positive numbers. After these decisions, the game ends and each player receives the payoff  $(x_1 + x_2)/(1 + x_1 + x_2)$ , where  $x_1$  is the positive number chosen by player 1 and  $x_2$  is the positive number chosen by player 2.
  - (a) Describe the strategy spaces of the players.
  - (b) Does the game have a finite horizon? Is it finite?
  - (c) Compute the Nash equilibria of this game.
  - (d) Determine the subgame perfect equilibria.
  
3. (Similar to PS2, but dynamic) Imagine there are three major network affiliate television stations in Madison: MadTV1, MadTV2 and MadTV3. All three stations have the option of airing the evening network news program live at 6.00 P.M. or in a delayed broadcast at 7.00 P.M. Each station's objective is to maximize its viewing audience in order to maximize its advertising revenue. The following matrices represent the share of Madison's total population that is "captured" by each station depending on the times at which the news programs are aired. MadTV1 chooses the row, MadTV2 the column and MadTV3 the matrix. For each cell, the first payoff corresponds to MadTV1, the second to MadTV2 and the third to MadTV3. Suppose that MadTV3 chooses its time first. Then MadTV1. Then MadTV2. Note that the order they decide is TV3, then TV1 then TV2. Each observes the choices of the stations made before it.

	6.00	7.00
6.00	14, 24, 32	8, 30, 27
7.00	30, 16, 24	13, 12, 50

6.00

	6.00	7.00
6.00	16, 24, 30	30, 16, 24
7.00	30, 23, 14	14, 24, 32

7.00

- (a) Draw the game in extensive form.
- (b) Compute the subgame perfect equilibrium.
- (c) Compare your answer with that in PS2, which was a static version of this game.

4. A child chooses an action that affects both his own income and his parent's income. He chooses  $A > 0$  and incomes for child and parent are

$$I_C(A) = A - A^2 \qquad I_P(A) = A - \frac{1}{2}A^2$$

What level of action  $A$  maximizes the child's income? Call this  $A_C^*$ . What level of action maximizes the joint income (i.e. the sum of the two incomes above)? Call this  $A_J^*$ .

Now suppose that the child does not care about his parent - he only cares about how much money he has. On the other hand, the parent does care about the child, and may choose to transfer an amount of money  $B$  to the child - think of this as a bequest. Their utility functions are as follows:

$$u_C = \sqrt{I_C(A) + B} \qquad u_P = \sqrt{I_P(A) - B} + \frac{1}{2}u_C$$

The child chooses  $A$  before the parent chooses  $B$ , and the parent observes  $A$  before choosing  $B$ . Use backward induction to solve this game. That is, you should first find how the parent best responds to the child's choice of  $A$ . Then, given this, you should find what  $A$  the child chooses. Once you have found the SPNE through backward induction, comment on how it compares to  $A_C^*$  and  $A_J^*$ .

Finally, try the problem again except consider the case in which the parent cares very little about his son. That is, replace  $u_P$  of above with  $u'_P = \sqrt{I_P(A) - B} + \frac{1}{10}u_C$ , holding everything else constant. How does this change the child's choice of  $A$  in the SPNE?

(Hint: This problem has a fair amount of algebra. And you'll need to use the chain rule in taking derivatives. Life is hard - get used to it.)