

ECON 455, Discussion Section 2

TA: Shane Auerbach (*sauerbach@wisc.edu*) ; Date: 02/06/15

Office: SS 6470. OH: Wed 8:00-9:30am; Thu 4:15-5:45pm; or by appt.

1. (Colonoscopies) (*Modified from Angner 9.4*) Most colon cancers develop from polyps. Because early screening can detect polyps before they become cancerous, colonoscopies are a good idea for adults. The problem with colonoscopies, however, is that they're unpleasant. Consider a model with three time periods, $t = 0$ (youth), $t = 1$ (adult), and $t = 2$ (elderly). Anne and Bob may choose between the following two options in period $t = 1$:

- **Colonoscopy (C)** Have one in $t = 1$ ($u_1^C = 0$) and be healthy in $t = 2$ ($u_2^C = 18$)
- **No colonoscopy (N)** Avoid it in $t = 1$ ($u_1^N = 6$) and be unhealthy in $t = 2$ ($u_2^N = 0$)

Anne discounts the future exponentially with $\delta = 2/3$. Bob discounts the future quasi-hyperbolically with $\beta = 1/6$ and $\delta = 1$.

- (a) Is it irrational (generally speaking, not just for Anne and Bob) to avoid the colonoscopy?
 - (b) At $t = 0$, what are Anne's present values for C and N ?
 - (c) At $t = 1$, what are Anne's present values for C and N ?
 - (d) At $t = 0$, what are Bob's present values for C and N ?
 - (e) At $t = 1$, what are Bob's present values for C and N ?
 - (f) Shane's Colonoscopy Kidnapping Company (SCKC) offers a service in which clients in $t = 0$ pay Shane to kidnap them in $t = 1$, drug them (safely, of course), and forcibly take them to their doctors for a colonoscopy. In period $t = 0$, assuming both agents are sophisticates, what is the maximum Anne would be willing to pay for that service? What about Bob? (Think dollars = utils)
2. (Calculating β and δ Q1) (*Modified from Angner 9.5*) Suppose we know that Martha is a quasi-hyperbolic discounter and that she is indifferent between one util today and three utils tomorrow. We also know that Clive (also a quasi-hyperbolic discounter) is indifferent between 1 util tomorrow and 3 utils the day after tomorrow.
 - (a) If Martha's $\beta = 1/2$, what is Martha's δ ?
 - (b) If Martha's $\delta = 4/9$, what is Martha's β ?
 - (c) Explain why we cannot determine Clive's β even if we're given his δ ?
 - (d) What is Clive's δ ?

3. (Calculating β and δ Q2)(*Modified from Angner 9.7*) Sobaka (my cat) is a quasi-hyperbolic discounter with $\beta, \delta \in (0, 1)$. Given that today he's indifferent between the following three options (A, B and C), calculate his β and δ .



- A: 2 fish today
- B: 5 fish tomorrow
- C: 10 fish the day after tomorrow

4. (The Sophisticate's Curse)(*Modified from Angner 9.8/9*) Your movie theater's schedule over the next four days is as follows – your utility from attending each movie is included in parentheses.

- Day 0 (Today): **Fifty Shades of Grey** ($u_0 = 3$)
- Day 1: **The Interview** ($u_1 = 5$)
- Day 2: **Whiplash** ($u_2 = 8$)
- Day 3: **Boyhood** ($u_3 = 13$)

For all questions below, suppose $\delta = 1$ and $\beta = 1/2$, and QH stands for quasi-hyperbolic.

- (a) If you are an exponential discounter and can go to three movies, which do you skip?
- (b) If you are a naive QH discounter and can go to three movies, which do you skip?
- (c) If you are a sophisticated QH discounter and can go to three movies, which do you skip?
- (d) If you are an exponential discounter and can go to one movie, which do you go to?
- (e) If you are a naive QH discounter and can go to one movie, which do you go to?
- (f) If you are a sophisticated QH discounter and can go to one movie, which do you go to?
- (g) If you are the sophisticate in (c) and could, today, whack yourself in the head to make yourself a naif, would you have incentive to do so?
- (h) If you are the sophisticate in (f) and could, today, whack yourself in the head to make yourself a naif, would you have incentive to do so?