

### ECON 455, Discussion Section 3

TA: Shane Auerbach (sauerbach@wisc.edu) ; Date: 02/13/15

Office: SS 6470. OH: Wed 8:00-9:30am; Thu 4:15-5:45pm; or by appt.

1. (Cutoffs - job search) You've just graduated. Congrats! You're now on the job market. Each period you receive one wage offer,  $w_t$ , where each wage offer is an independent and identically distributed random variable drawn from a uniform distribution over  $[0, 1]$ . If you accept the offer, you get  $w_t$  in that period and that same wage for the rest of time – assume you live infinitely. If you don't accept, you get zero and go into the next period and get another wage offer. The process repeats until you eventually accept. You are an exponential discounter, with discount rate  $\delta \in (0, 1)$ . Let  $U$  denote the expected value of entering a period unemployed and  $V$  the value of being employed. *Note: This isn't a behavioral question, but it's a good exercise in cutoff strategies and conditional expectations.*

- (a) What is  $V$  as a function of the accepted wage,  $w$ ?
- (b) Suppose your strategy is to accept any wage offer greater than  $w^*$ . Write  $U$  as a function of  $w^*$  and  $\delta$ .
- (c) Suppose you are unemployed and want to choose your cut-off to maximize your expected utility. To do this, you should obviously set  $\frac{\partial U}{\partial w^*} = 0$ . It's not an easy operation, so let's outsource by plugging into [www.wolframalpha.com](http://www.wolframalpha.com) the following:

$$d/dw \left( (1-w) \left( \frac{w+1}{2} \frac{1}{1-\delta} \right) / (1-w\delta) \right) = 0$$

WolframAlpha will generate two possible solutions:

$$w^* = \frac{1 - \sqrt{1 - \delta^2}}{\delta} \quad \text{and} \quad w^* = \frac{1 + \sqrt{1 - \delta^2}}{\delta}$$

Which one looks more reasonable? Why?

- (d) Plot the solution on [www.wolframalpha.com](http://www.wolframalpha.com) by plugging in the code below:

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plot w = (1-sqrt(1-delta^2))/delta from delta=0 to delta=1
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What happens to the optimal cutoff as  $\delta \rightarrow 1$ ? Why?

2. (Conditional probabilities - the dating game) (From Angner 4.41) You are considering asking  $L$  out for a date but you are a little worried that  $L$  is dating somebody else. The probability that  $L$  is dating somebody else is  $1/4$ . If  $L$  is dating somebody else, he/she is unlikely to accept your offer to go on a date: in fact, you think the probability is only  $1/6$ . If  $L$  is not dating somebody else, you think the probability is  $2/3$ .

- (a) What is the probability that  $L$  is dating somebody else but will accept your offer to go on a date anyway?
- (b) What is the probability that  $L$  is not dating somebody else and will accept your offer to go on a date?
- (c) What is the probability that  $L$  will accept your offer to go on a date?
- (d) Suppose  $L$  accepts your offer to go on a date. What's the probability that  $L$  is dating somebody else, given that  $L$  agreed to go on a date?

3. (Bayes rule and base rate neglect)(*Modified from Angner 5.13*) Doctors often encourage women over a certain age to participate in routine mammogram screening for breast cancer. Suppose that from past statistics, the following is known. At any one time, 1 percent of women have breast cancer. The test administered is correct in 90 percent of cases. That is, if the woman does have cancer, there is a 90 percent chance the result is positive. If she does not have cancer, there is a 90 percent chance the result is negative.
- (a) Given that a woman has a positive result, what is the probability she has breast cancer?
  - (b) If you ask a “person on the street” the question above, what might you expect that person’s answer to be?
  - (c) What is the *base-rate* here? Describe *base rate neglect*.
4. (Probability and private jets)(*Modified from Angner 5.12*) You earned so much money in Q1 that you can now afford a private jet. You have to decide between a few different jets that have different engine configurations. Use  $p$  to denote the probability that an engine fails during any one flight. A “catastrophic engine failure” is an engine failure that makes the plane unable to fly. Assume engine failures are independent events.
- (a) Jet A has just one engine (i.e. it’s catastrophic if that engine fails). What is the probability of a catastrophic engine failure?
  - (b) Jet B has two engines and needs both of them to fly. What is the probability of a catastrophic engine failure? Is the twin-engine Jet B safer than single-engine Jet A?
  - (c) Jet C has two engines and needs just one of them to fly. What is the probability of a catastrophic engine failure?
  - (d) Jet D has four engines and can fly on any two of them. What is the probability Jet D has a catastrophic failure?
  - (e) Jet E has four engines (two on each wing) and can fly as long as at least one engine on each wing is functional. What is the probability Jet D has a catastrophic failure?
5. (Roulette)(*Modified from Angner 6.9*) A roulette wheel has slots numbered 0, 00, 1, 2,  $\dots$ , 36. If you bet one dollar on a particular number, the casino usually pays you \$36 if the ball ends up in that slot. Thinking as a behavioral economist, why is there a 0 and a 00? Why not just number the slots from 1 to 38 instead?